

# IPD – KTI NORDIC PROPERTY INVESTMENT BRIEFING

## Property Cycles – where are we?

IPD - KTI Nordic Property Investment Briefing is the premier event in the Nordic real estate calendar offering inspiring ideas and fresh insights into today's turbulent real estate investment environment. The program of the 6th event will concentrate on economic and property market cycles. We will examine the phases of property investment and rental cycles, as well as similarities and differences between different sectors and regions in the Nordic markets.

Place: World Trade Centre, Stockholm, Sweden

Date and time: 09:00 – 17:00

**5th May 2010**

### Speakers and panelists include:

- Tony Key - Professor of Real Estate Economics, Cass Business School, London
- Pertti Vanhanen - Head of Nordic and Eastern Europe, Aberdeen Property Investors
- Jan Wejdmark - Managing Director, Newsec Transactions
- Michael Schönach - Managing Director, Catella Finland
- Ragnar Eggen, Head of Research and Valuation, Akershus Eiendom
- Michael Kröger, Head of International Real Estate Finance Northern and Central Europe, Helaba
- Peter Helfrich, Country Manager Nordics, ING Real Estate Investment Management
- Jan Rosengren, Director, Head of Consulting & Research, DTZ Sweden
- Per Lindblad, Head of Commercial Real Estate Nordic & East, SEB
- Nick Axford, Head of EMEA Research & Consulting, CB Richard Ellis Ltd
- Ruud van Maanen, Senior Analyst, Rabo Securities
- Juhana Vartiainen, Head of Research Division, National Institute for Economic Research
- ... and many more...

On the pulse of  
the property world



# Program at a glance:

## Session 1: Economic and demographic overview

Where in the economic cycle are the Nordic countries and what is the impact on the property market? Comparison between countries and with previous crises. How are we dealing with an ageing population and a decreasing labour force? What is the outlook in the short, medium and long term?

## Session 2: Property funding, debt and equity

From a wall of capital to shortage of funding! How has this affected the property market and its cycle? Going forward, what gearing levels should be regarded as low, moderate and high and on what terms? Debt and equity in direct and indirect property investment.

## Session 3: Nordic property investment market

Is Nordic property market hot or not? How is the Nordic market priced in a long term perspective relative to other regions and alternative investments? How competitive are the Nordic markets? How are investment managers adapting to the changing environment?

## Session 4: Nordic rental market

What are the characteristics of the different stages of the rental cycle and where are we now? Outlook for rents and vacancies in different sectors and regions. How are we dealing with vacant offices in different markets?

### **Please note:**

- Language: All presentations will be given in English
- Registration: Online registration will open in early February. For registrations before that, please send your contact details to [theresia.nilsson@ipd.com](mailto:theresia.nilsson@ipd.com)
- Price: the conference fee is 500 euros + VAT. For IPD and KTI clients the price is 400 euros + VAT
- Payment: An invoice will be sent to you upon receipt of registration. Payment must be settled before the event
- Cancellation: We cannot accept cancellations after the conference fee has been invoiced. However, information on substitution can be sent at any time to [theresia.nilsson@ipd.com](mailto:theresia.nilsson@ipd.com)
- Conference organisers: The conference is organised by IPD Norden and KTI. For more information on the organisers, please visit [www.ipd.com/nordic](http://www.ipd.com/nordic) or [www.kti.fi](http://www.kti.fi)
- Accommodation: The conference venue is located close to the central station; please contact [theresia.nilsson@ipd.com](mailto:theresia.nilsson@ipd.com) if you want suggestion for hotels close by.

For more information on program or sponsorship opportunities, please contact:

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